



ADAPT WORKSHOP A NAVAL ACCELERATOR

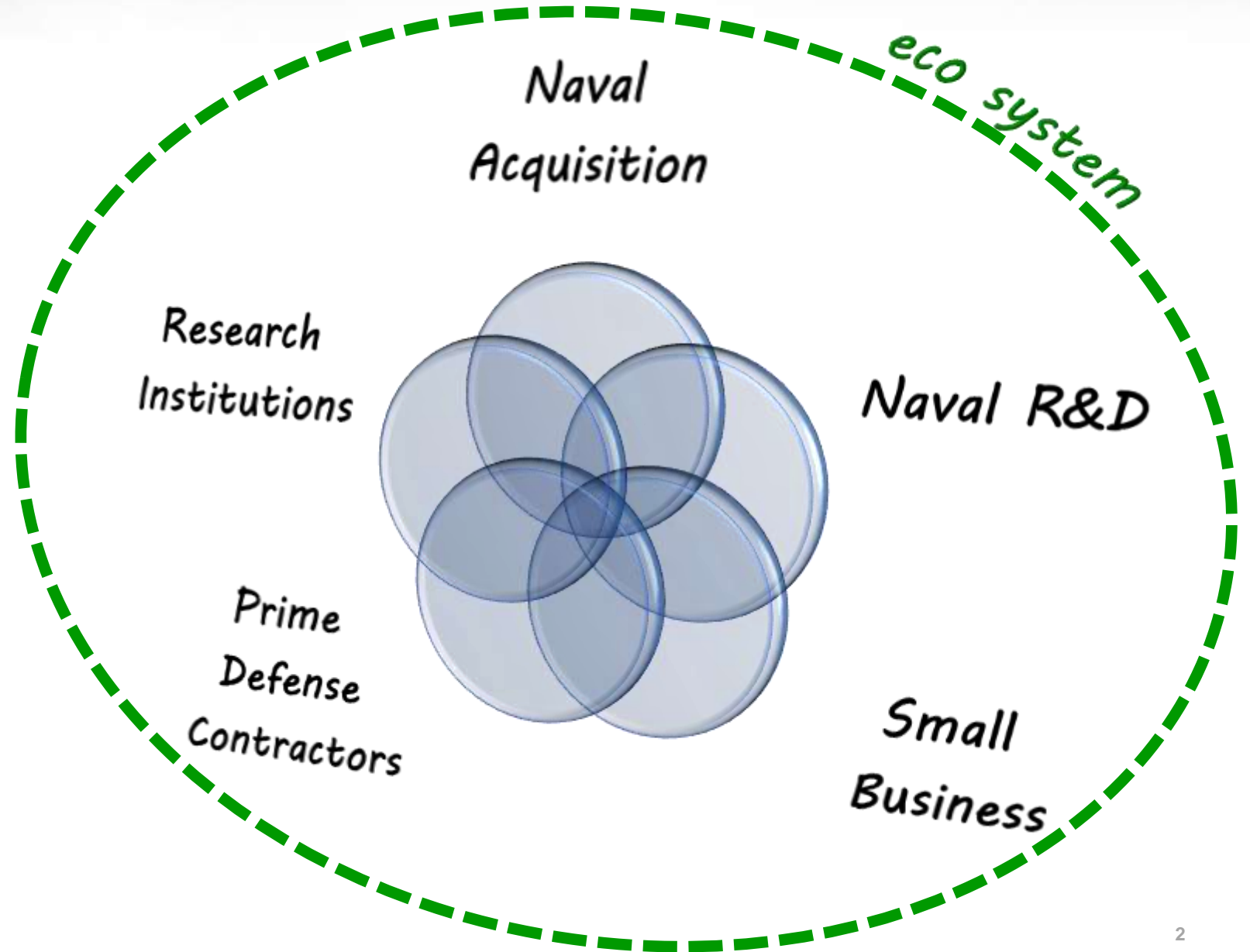
Contracting 101 / Ease of Access

**UMASS Lowell Inn & Conference Center
April 10, 2019**

What Makes Access Easy?

- *Collaboration*
 - *Across the ecosystem*
- *Clarity*
 - *Of outcomes (requirements)*
 - *In our Business practices*

Read the BAA!

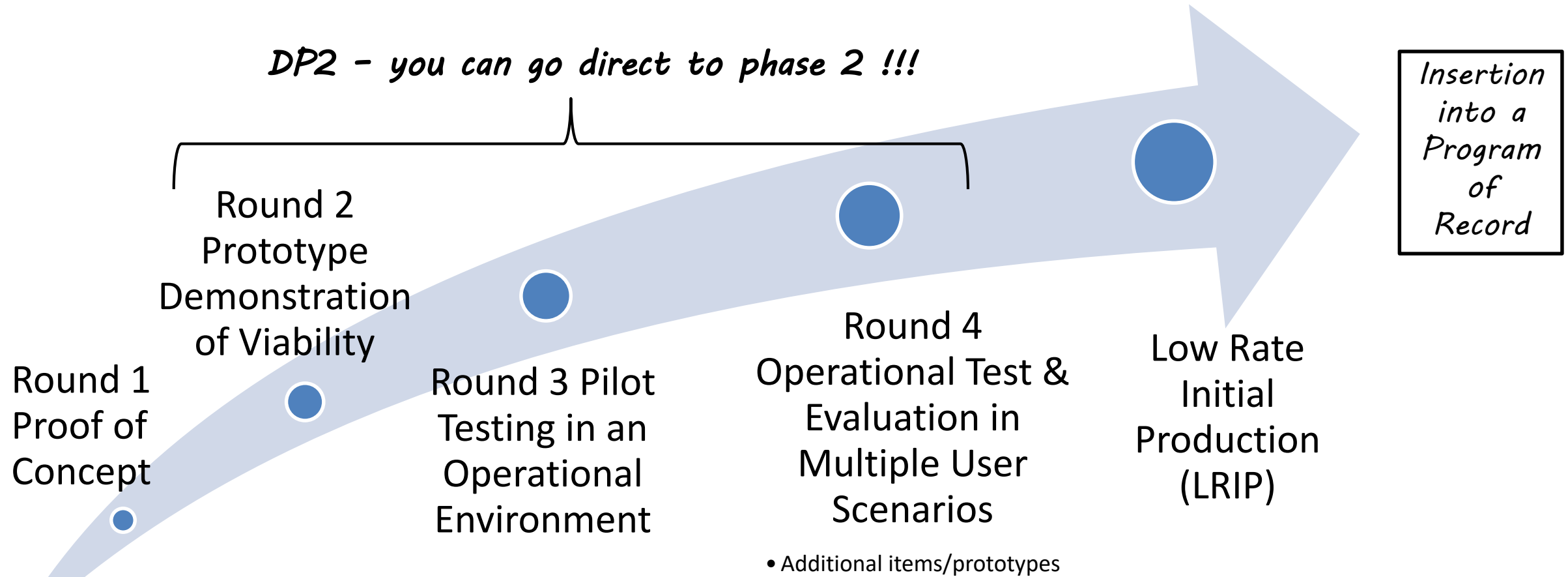




Clarity in our Business Practices

ADAPT = Accelerated Delivery and Acquisition of Prototype Technologies

DP2 - you can go direct to phase 2 !!!



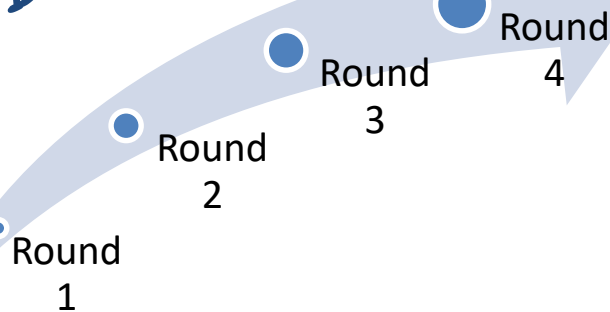
Read the BAA!



Clarity in our Business Practices

Other Transaction Authority (OTA) for Prototype Projects (10 USC 2371b)

What type of contract best fits ADAPT objectives?



- Small Business and non-profit Research Institutions meet non-traditional performer requirement
- OTA is not subject to FAR – allows for greater flexibility to tailor terms/conditions to research project
 - Example: ADAPT OTA retains SBIR IP provisions required by statute
- Focused on outcomes – a successful prototype
 - Enables accelerated innovation of solutions
 - Milestone payments to the contractor keep pace with achievements
- Provides opportunity to move quickly towards LRIP and Follow-on production contract or transaction
 - OTA may include options for delivery of additional prototypes
 - Follow-on production contract/transaction does not have to be re-competed IF initial effort was awarded under competitive procedures (i.e. Broad Agency Announcement)

Read the BAA!



Read the
BAA!

A
prototype
project
address a:

- proof of concept
- model
- reverse engineering to address obsolescence
- pilot
- novel application of commercial technologies for defense purposes
- agile development activity, creation, design, development
- demonstration of technical or operational utility
- or combinations of the foregoing
- A Process, including a business process, may be the subject of a prototype project

Additional
guidance:

- Ancillary work efforts that are necessary for completion of the prototype project, such as test site training or limited logistics support, may be included in the prototype project
- A prototype project may be physical, virtual, or conceptual in nature
- A prototype project may be fully funded by DOD, jointly funded by multiple federal agencies, cost-shared, funded in whole or part by third parties, or involved in a mutual commitment of resources other than an exchange of funds

Resource: Other Transaction Guide, Office of the Under Secretary of Defense for Acquisition and Sustainment dated November 2018 Version 1.0



*Read the
BAA!*

Clarity in our Business Practices

*Read the
BAA!*

ADAPT = Accelerated Delivery and Acquisition of Prototype Technologies

HAVE MORE QUESTIONS? COME TALK WITH US!

- *One-on-Ones with Contracting Team*
 - *Wednesday & Thursday*
- *Procurement Technical Assistance Centers*
 - *Reps are here!*
- *Pick up an ADAPT FAQ at the 1-on-1s*

*Read the
BAA!*

*Read the
BAA!*